

ANNUAL MEMBERSHIP FEES

IBMA membership fees are based on a member company's annual agriculture turnover. Please indicate your membership fee category according to your **global agriculture turnover** for the latest complete financial year:

Type of Membership	Annual Product Sales	Annual Membership Fee
"Active members" Manufacturing and distribution companies provided that they are conducting their own research and development for their own authorization of biologicals where it is required, under legislation for the markets in which the company operates.	<0.5 M€	1,130.00 €
	0.5 – 1 M€	1,510.00 €
	1 – 2 M€	2,260.00 €
	2 – 5 M€	6,030.00 €
	5 – 10 M€	9,030.00 €
	10 – 25 M€*	12,040.00 €
	25 – 50 M€*	17,300.00 €
	50 – 100 M €*	22,570.00 €
"Associated members" Including manufacturing and distribution companies provided that they are not conducting their own research and development for their own authorisation of biologicals where it is required, under legislation for the markets in which the company operates	100 – 250 M€ *	30,090.00 €
	>250 M€*	38,000.00 €
	< 1 M€	840.00 €
	1 – 2 M€	1,140.00 €
"Non-profit organisations"	2 – 10 M€	2,970.00 €
	> 10 M€	5,710.00 €
	Flat fee	420.00 €

* Daughter companies of members with annual turnover of at least 10 Million Euros wishing to participate in IBMA activities, may become global associated members without extra charge.

Micro SMEs have a free-of-charge membership for the first year of their membership.

Agricultural Turnover shall be determined as Total Turnover minus any Turnover which is non-agricultural based on the following definitions thereof.

"Agricultural Turnover" shall include:

- All sales of biocontrol, crop protection, biocidal, seeds, fertilizers, biostimulants, plant or crop care products without limitation and regardless as to whether such products are for use in:
 - farming
 - home and garden applications, either for professional or hobby users
 - public hygiene applications defined as any treatments applied in the environment with a view to avoid or reduce the presence of unwanted organisms.

As Non-Agricultural can be considered:

- Sales of products or services which are:
 - Sales of machinery and electrical or other equipment or hardware (non consumables) as well as services related to the operation or maintenance thereof.

For organisations that do not sale agricultural products such as agencies, please consider the turnover generated by customers active in this area.