Professional Career and Industry Experience

Alain Querrioux



Personal data

Date of birth:	08/08/1963
Home address:	4 rue Darrigrand F - 64100 Bayonne
Family:	Married, 1 daughter
Contact:	alain.querrioux@andermatt.fr

Education

1988 – 1989	MBA at HEC Paris
1988	Study in finance, Golden Gate University, San Francisco USA
1981 – 1985	Study in agronomy, graduated as Ingénieur Agricole Institut Supérieur d'Agriculture, Lille France

Professional experience

2013 – today	CEO and shareholder of Andermatt France, starting the Andermatt business in the French market.
1999 – 2013	Sales director at Action Pin, pine extract products.
1996 – 1998	Strategic marketing Seeds business at Limagrain head quarter.
1990– 1996	Ciba Geigy Business Development manager Seeds division, Basel (CH) Strategic marketing Crop Protection division, France & Basel (CH)

Industry involvement

2024 -	President ABIM AG
2023 -	President France Biocontrole
2023 -	Treasurer IBMA Global

Hobbies: Sailing, especially sport catamaran, and art with a special focus on expressionism paintings.



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Bassussarry, 30 August 2024

To whom it may concern

I hereby want to convey my high degree of motivation and commitment to actively contribute to the projects and dynamics of the IBMA Global association. Therefore, please accept my application for a second term as Treasurer of IBMA global.

With my active participation in the biocontrol industry for the last 25 years, I firmly believe in the need to develop and to further promote innovative and sustainable biological plant protection solutions. For 15 years I have been actively engaged with the French biocontrol industry association, and I am currently the President of France Biocontrole, IBMA French National Association. Furthermore, I am now fulfilling a role on the ABIM AG Board as well as per the IBMA Board recommendation.

My various industry experiences (see my cv) have provided exposure and fair insight of the Biocontrol industry challenges, markets, players and solutions, from which I have developed a solid network of contacts. My experience extends across key product groups including microorganisms, macroorganisms, semiochemicals and natural substances. During this time, I have worked directly on most of the regulatory issues that are now placed on the European agenda.

Considering the stumbling blocks currently hindering the growth of our industry, I propose to participate and to foster the development of IBMA positions and strategies for maximum impact. This of course would take place in collaboration with members of the council, of the board and with the General Secretary.

Regulatory issues certainly rank top of the list. For which a priority is to have a clear definition for Biocontrol products and create tailored registration procedures. Of course, I am also prepared to comply with the specific duties and tasks of the Treasurer's position, including management and reporting of budget development requirements.

Remaining at your disposal for any additional information, you would deem appropriate. I am looking forward to still devoting energy to IBMA and to further developing the industry.

With my best regards,

Alain Querrioux

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Dear Jennifer

Yesterday Alain Querrioux has sent you the candidacy for the position of Treasurer at IBMA Global.

I'd like to support his candidacy for the following reasons:

Alain has very successfully represented the position of Treasurer at IBMA global for the last two years. Alain has an outstanding expertise and knowledge in bioprotection through his role as CEO of Andermatt France for the last 10 years, having successfully established a biologicals business in the French professional and home & garden markets.

With a lot of energy and passion and outstanding leadership and networking skills, Alain was able to support and develop the biocontrol industry on a global and a local level. He was especially successful in leading through the industry turbulences in France creating and chairing a new association which is again aligned with IBMA Global.

Alain stands for the great values of our industry, proactively advocates for the biologicals concerns and positively influences the decision-making process in our industry, knowing the multiple challenges we face.

I'm convinced that Alain will continue to greatly contribute to the development of the industry as Treasurer of IBMA Global and therefore propose that he be elected.

Yours sincerely Daniel Zingg

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Andermatt Group AG Daniel Zingg CEO Stahlermatten 6, 6146 Grossdietwil, Switzerland



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