

Product Manager Biopesticides

As a pioneer in the production of bumblebees since 1987, Biobest has become one of the world's leading companies in biological control of pests and diseases and natural pollination.

Known since many years for its wide range of beneficial insects, mites and nematodes and bumblebees, the company now offers a complete range of natural solutions including bio-pesticides, monitoring and scouting tools, pheromones, etc.

With 22 group companies in 6 continents, distributors in more than 60 countries and over 1200 employees worldwide, we stand prepared to provide growers with tailor-made advice.

We focus on protected vegetables, soft fruits, ornamentals, plant propagation, greenhouse herbs and citrus. With the power of our natural solutions, a successful crop goes hand in hand with a healthy product and a clean environment.

Job description

- Based at the Group Headquarters in Belgium
- Takes responsibility for product portfolio management at group level with a focus on biopesticides
- Coordinates the innovation process following a stage-gate methodology in close interaction with all departments involved (R&D, registration, operations, sales, local teams in various countries)
- Prepares and executes launch / marketing plans to successfully bring innovations to market including training with the Biobest subsidiaries
- Responsible for expanding Biobest's product range in this functional area
- Manages & controls margins and pricing
- Builds and manages relationships with external collaboration partners
- Works with external partners to develop trials as required for development or demonstration purposes
- Maintains regular contact with growers to understand market needs and gather market information

Profile

- A solid technical background (M.Sc. or Ph.D.) in Phytopathology, Entomology, Plant Sciences, Bio-engineering or a related subject
- Passionate about sustainability and innovation
- Preferably first relevant technical or sales experience with biological control.
- Be able to think strategically
- Demonstrate a good understanding of grower needs in horticulture
- Be a good listener with strong analytical skills
- Be able to communicate well in writing and orally
- Skilled in project management or motivated to acquire the relevant skills.
- Ability to inspire and motivate project teams

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- Fluent in Dutch & English, other languages are a major asset (FR, ES, DE)
- Be prepared to travel on a regular basis

Our offer

Biobest offers a unique opportunity to make a substantial contribution to a more sustainable agriculture and to grow professionally in line with the growth of the Biobest group. An attractive compensation and benefits package is available to the successful applicant.

Interested ?

Please send your application to Biobest to the attention of jobs@biobestgroup.com